

Are you still using a CRM?

Let's face it—A CRM was never meant to be a tool for a salesperson.

Qikspace enables the salesperson, survey person, maintenance person or any frontline individual to capture their interactions with others, visualize the results and share it with anyone in real time.



Why CRM users love Qikspace: <https://youtu.be/iV7cphdiISA>

When it comes to organizing documents, conversations, meetings, tasks, proposals, collaborative workspaces and mobile solutions, you'll be hard pressed to find a more robust, readily available solution than Qikspace. But when it comes to CRM solutions, they cause major problems. Here are five ways traditional CRM solutions are messing with your bottom line:

1. They're time consuming.
2. They're error prone.
3. They're difficult to setup.
4. They don't show you real-time data.

5. They don't automatically coordinate information from all interactions (Meetings, Tasks, Communication, Notes, Files, Pictures and Virtual Workspaces) Business leaders need the ability to take action using the most accurate, and current information without waiting for information to be updated.

With Qikspace, you can pull all your existing interaction sources together—along with any other reporting tools you care about—into a single, intuitive platform.

One of the most common reasons cited by organizations for the failure of their CRM solution is a lack of adoption by the team. Data isn't inputted. Records aren't kept up to date. And the value of the whole system is subsequently undermined. Switch to Qikspace, which is much more than a CRM, let it add the value you expect, with no complicated setup and no duplicated system input.

The way you work – Redefined!